Program Impacts

Public concern about hazardous pesticide use is on the rise, and support for a more just food and agriculture future is growing. However, this past fiscal year (April 2017–March 2018) brought considerable challenges, including a federal administration that has attempted to dismantle decades of progress in environmental, health and worker protections. Meanwhile, movements for agroecological and socially equitable alternatives are expanding every day. Throughout the year, we made significant achievements in each of our campaigns, especially our coalition-based work in key states.

Highlights of the Year

Healthy Kids

PAN played a leading role in the multi-year Healthy Schools campaign that won pesticide-free buffer zones around rural schools and daycare centers in California. In January 2018, California’s Department of Pesticide Regulation put rules into effect mandating quarter-mile buffer zones when school is in session—a national first. We’ll be watchdogging implementation as part of our work with Californians for Pesticide Reform. At the national level, we worked with allies to gather and submit over 100,000 signatures from supporters calling for an immediate ban of the brain-harming pesticide chlorpyrifos. We joined farmworker and rural community partners at a Washington, DC, press event announcing the introduction of House and Senate bills to ban chlorpyrifos, and spoke at a briefing on Capitol Hill organized by the bill’s House sponsors. We also worked with our lawyers to take EPA back to court for their controversial reversal of the planned ban of chlorpyrifos in March 2017.

Fair Harvest

Our coalition work with California Farmer Justice Collaborative played a central role in passing the Farmer Equity Act, state legislation that will help level the playing field for low- and moderate-income farmers of color who wish to farm sustainably. The law has already lessened reporting burdens for socially disadvantaged California farmers whose operations have little or no negative impact on water quality. We also continued to expand the reach of the Equitable Food Initiative (EFI), a national certification standard supporting healthy, safe production of fruits and vegetables that puts farmworker wellbeing front and center.

Stop Drift

The 2017 growing season was a difficult one for farmers in the Midwest, as Monsanto’s (now Bayer’s) dicamba damaged 3.6 million acres of soy and several million acres of other crops across the region. Dicamba, a toxic, volatile and drift-prone herbicide, was introduced to control weeds now resistant to Roundup. PAN joined with our farmer-led coalition in Iowa and the National Family Farm Coalition to press EPA and USDA to pull dicamba and dicamba-resistant seeds from the market. We also released our In Case of Drift toolkit to help farmers and communities document the impacts of...
drift damage from dicamba and other pesticides, access available support from state governments, and become advocates on the issue if they so choose.

**Farming for the Future**
Our agroecology experts presented findings in high profile venues in the U.S. and abroad. At a forum organized by the Global Alliance for the Future of Food in Paris, we worked with civil society allies to ensure social and economic equity were included in climate solution discussions. In California, we engaged with the state’s Healthy Soils program and investigated pesticide impacts on soil biology. In Minnesota, we worked with beekeepers and other allies to protect hard-won rules protecting pollinators from pesticides, and held a seat on the Governor’s Committee on Pollinator Protection. We also worked with PAN International partners to ensure that “highly hazardous pesticides” were prioritized in the Strategic Approach to International Chemicals Management, an international policy framework promoting chemical safety.

**Financial Report**
PAN recognizes all grants, pledges and contributions in the year they are committed. In our fiscal year ending March 31, 2018, we invested 11.9% of total unrestricted revenue (12.5% of expenses) in core support for our mission: administration, fundraising and infrastructure.

This year’s surplus of $122,552 eliminated over half of the gap from last year. Our FY19 budget has a planned surplus of nearly $100,000, which will fill in the remaining $80,667 completely and jumpstart our plans to replenish our reserve.

For more information, please see our audited financial statements and our IRS Form 990, available at www.panna.org. The IRS Form 990 is also available on www.GuideStar.org.

**Statement of Financial Position**
March 31, 2018

<table>
<thead>
<tr>
<th>Assets</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash</td>
<td>635,212</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Short-term investments</td>
<td>299,331</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>27,076</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contract receivable</td>
<td>160,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grants receivable, net</td>
<td>435,306</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Inventory</td>
<td>20,943</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Prepaids and other receivables</td>
<td>40,011</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Property &amp; equipment, net</td>
<td>30,532</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Deposits</td>
<td>11,678</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>1,660,089</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Liabilities & Net Assets**

<table>
<thead>
<tr>
<th>Liabilities</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>28,976</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accrued liabilities</td>
<td>92,528</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Custodial fund accounts</td>
<td>269,070</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>324,186</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>714,760</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Net Assets**

| Unrestricted                      | (80,667)     |                        |        |
| Temporarily restricted             | 1,025,996    |                        |        |
| **Total Net Assets**              | **945,329**  |                        |        |

**Total Liabilities and Net Assets**

| Unrestricted                      | 1,660,089    |                        |        |

**Statement of Activities**
for the year ended March 31, 2018

<table>
<thead>
<tr>
<th>Revenue and Support</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants</td>
<td>508,000</td>
<td>1,224,033</td>
<td>1,732,033</td>
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<tr>
<td>Contributions</td>
<td>460,593</td>
<td>3,800</td>
<td>464,393</td>
</tr>
<tr>
<td>Special events</td>
<td>1,739</td>
<td>-</td>
<td>1,739</td>
</tr>
<tr>
<td>Contracts</td>
<td>330,041</td>
<td>-</td>
<td>330,041</td>
</tr>
<tr>
<td>Program service fees</td>
<td>21,571</td>
<td>-</td>
<td>21,571</td>
</tr>
<tr>
<td>Investments, dividends &amp; realized gain</td>
<td>5,192</td>
<td>-</td>
<td>5,192</td>
</tr>
<tr>
<td>Unrealized gain (loss) on investments</td>
<td>9,758</td>
<td>-</td>
<td>9,758</td>
</tr>
<tr>
<td>Other</td>
<td>7,130</td>
<td>-</td>
<td>7,130</td>
</tr>
<tr>
<td>Contributed goods &amp; services</td>
<td>25,379</td>
<td>-</td>
<td>25,379</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>1,170,391</td>
<td>(1,170,391)</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Revenue and Support</strong></td>
<td><strong>2,539,794</strong></td>
<td><strong>57,442</strong></td>
<td><strong>2,597,236</strong></td>
</tr>
</tbody>
</table>

**Allocation of Support**
Program

<table>
<thead>
<tr>
<th>Program</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Core programs</td>
<td>1,273,367</td>
<td>-</td>
<td>1,273,367</td>
</tr>
<tr>
<td>Coalitions</td>
<td>840,676</td>
<td>-</td>
<td>840,676</td>
</tr>
<tr>
<td><strong>Total Program</strong></td>
<td><strong>2,114,043</strong></td>
<td>-</td>
<td><strong>2,114,043</strong></td>
</tr>
<tr>
<td>Administrative</td>
<td>102,459</td>
<td>-</td>
<td>102,459</td>
</tr>
<tr>
<td>Development</td>
<td>200,740</td>
<td>-</td>
<td>200,740</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>2,417,242</strong></td>
<td>-</td>
<td><strong>2,417,242</strong></td>
</tr>
</tbody>
</table>

**Change in Net Assets**

| Unrestricted                      | 122,552      |                        | 179,994 |
| Temporarily restricted             | 57,442       |                        |        |
| **Net Assets, Beginning of Year** | (203,219)    |                        | 765,335 |
| **Net Assets, End of Year**       | (80,667)     |                        | 945,329 |

**Our Mission**
Pesticide Action Network North America works to replace the use of hazardous pesticides with ecologically sound and socially just alternatives.

As one of five PAN Regional Centers worldwide, we link local and international consumer, labor, health, environment and agriculture groups into an international citizens’ action network. This network challenges the global proliferation of pesticides, defends basic rights to health and environmental quality, and works to ensure the transition to a just and viable society.
Guardians
$10,000 & above
Elana Amsterdam & Robert Katz
Lucy R. Waletzky, MD
Anonymous (3)

Harvesters
$5,000 & above
Gloria Holloway
Walter Schafer & Teresa Kludt
Janet Traub
Nancy Ward
Anonymous (2)

Cultivators
$2,500 & above
Barbara Meislin
Eileen & Seamus Metress
Sonya & Bill Sappington
Guy O. & Susan K. Williams
Anonymous (1)

Partners
$1,000 & above
Beulah & Ezra Amsterdam
Susan Baker
Aniruddha Vaidya & Neerja Bhatt
Jeffrey Bronfman
Kyla Busch
Alison Carlson
Ian Carnathan
Suzanne Church
Susan Clark
Raj & Helen Desai
Amy Domini
Martha Easter-Wells & Kriss Wells
Daniel Gillmor
Gretta Goldenman
Myra & Drew Goodman
Judy Hatcher
Rita Hays
Patricia Joanides

Advocates
$500 & above
Joy Linscheid
Bryan & Elizabeth Stover Lucore
Andrew Paul
Laurel Przybylski
Laurie Ray
Sara Rosenstein
Jean Rothfus
Ted Schettler, MD, MPH
Mark Segelman
Nancy Stephens & Rick Rosenthal
Minako Watabe
Jonna Gaberman & Bruce Wintman
Andrea Wood
Anonymous (5)

Friends
$250 & above
Henry Frank
Deborah Friedman
Marianne Gawain-Davis
Theo Giesy
Kathryn Gilje & Trish Chapman
Sharon Michele Goodman
Josh Goodman
Shirley & Bruce Gordon
Conn Hallinan & Anne Bernstein
John & Diana Harrington
Karen Heisler
Luann Hickey & Gary De Foe
Charity Hirsch
Oliver Hofstad
Grace Holden
Pat & Leo Holland
Ruth Holton-Hodson
Lorraine Honig
Katherine Hyett
Alastair Iles
Quinton James
Bruce Johnson
Mary Kambic
Paula Knighton
Peggy Leviton
Joseph Maffei
Annette Mello & Marcus Jager
Ken Miller
Ann Mullen
Virginia Nesmith
Linda Nicholes
Mabel Nichols
Douglas Nopar
The Rev. Jill Oglesby Evans
Gail Osherenko & Oran Young
Augustin Parker III
Joan Peet
Michael Picker
Mary Reed
Bruce Reeves
Susann Remington
Mary Reuter
Dr. Martin Rosenman, Ph.D.
Jeffrey Sanders  
Sandy Schmaier  
Julie Setnosky  
Amy Shannon  
Nancy Holstrom & Richard Smith  
Patricia Spicer  
Charles Staver, Ph.D.  
Virginia Stearns  
K. Martin Stevenson  
John & Barbara Vadnais  
Mark Van Ryzin  
Silvia Vasquez  
Cherry Westerman  
Nova & Stephen Wheeler  
Marie Willoughby  
James Pickrel & Carolyn Woolley  
Anonymous (4)  
$150 & above  
Bobbie Abl'es-Smith  
Kathryn Alexandra  
Henry Altorfer  
Lorna Amsbaugh  
Clifford Anderson  
Grace Anderson  
Dr. Sholey Argani & Mr. Walter Miles  
Margaret Bailey & Daniel Miller  
Barbara Baird  
Chuck Bell & Chris Pritchard  
William Benkendorf  
Gina Benson  
Muriel Block  
Carolee Bol  
Marsha Bradford  
Susan Bradford  
Beverly Branaman  
Eric Brandenburg  
Herman Brockman  
Constance Brothers  
Ken Cantor  
Vincent Carlino  
Ed Cashin  
Gretel & Peter Clark  
Dan & Robbie Clark  
Michael & Melissa Curtin  
Virginia Davis  
Dave Davison  
Hugh & Mary Deery  
Nancy Jo Dinsmore  
Gail Dubinsky Spielman & Michael Spielman  
Sharafe Elladen  
Carole J. Erickson  
Henry Euler  
Monica Favela  
Thea Fols  
Indra Frank  
Carolyn & Gerald Funk  
Markus Gaelli & Deborah Gross  
Lisa Gilles  
David & Sandra Goldman  
Lisa Gray  
Bruce Grobman  
Kelly Gust  
Lauren Gwin  
Audrey Hanson  
Lynne Harkins  
Thomas & Emily Haslett  
Patricia Hauser  
Margaret Hayden  
Sigrid Hepp-Dax  
Dan & Sally Herman  
Jane Hoppin  
Todd Jailer  
Senthil Jayaseelan  
Diab Jerius  
Katherine Johnson  
Mae Jones  
Bernadette Jones  
David Kanowitz  
Joann Karges  
Leslie Katz  
John Kaye  
Robert & Michele Kibrick  
Sigrid Kilcullen  
Abby Harris Klein  
Brett Knupfer  
Deborah Koons Garcia  
Morris Kombuth  
Serge & Cheryl Labesque  
Ann Lamb  
Rena Lefkowitz  
Gita & Martin Lefstein  
Marianne Loffredo  
Theodore Lynn  
Anita Margolis  
Joel Masser  
Leonard Mastromonaco  
Susan McMillan  
Nicolet Metzger  
Janet Specht & Peter Miller  
Suzanne Miller  
Chris Moser  
Patrick Dolan & Mary Mucci  
Paul O'Rourke-Babb  
Alison Orr-Andrewes  
Lavonne Painter  
Marie-Laure Pearman  
Theodore Peck III  
Mimi Pickering  
Chris Picone  
Phyllis & Bernard Pivo  
Joan Poss  
James Reed, Ph.D.  
Betsy Reeves  
Richard Renfield  
Jean Riesman  
David & Letitia Robson  
Michael Rodell  
Clare Rosenfeld  
Daniele Rosdeutscher  
James Roth  
Heather Rutledge  
Ted Saunders  
Arthur Seidner  
Ruth Sheldon  
Craig & Barbara Siegel  
Philip Simmons  
Jane Snider  
Bob Solosko & Jean Krogh  
John Soluri  
Tamara Staudt  
Julia Steinberg  
Sarah Stewart  
Sharlene Strabley  
Valerie Swalef  
Nancy Taylor  
Harold Thomas  
Magnolia Turk  
Roxanne Warren  
Alane Weber  
Mark Weller  
Betsy Whiting  
Susan Wood & Grant McCool  
Linda Woodcock  
Angus Wright & Mary Mackey  
David Yule  
Kathleen Zaretsky  
Anonymous (11)  

**Foundations & Trusts**

11th Hour Project of the Family Foundation  
Arntz Family Foundation  
Atherton Family Foundation  
Barbara and Donald Jonas Family Fund  
Bellwether Foundation  
Judith Haskell Brewer Fund  
Broad Reach Fund/Maine Community Foundation  
The California Endowment  
Kristina and William Catto Foundation  
Cedar Tree Foundation  
Ceres Trust  
Change Happens Foundation  
Christensen Fund  
Clif Bar Family Foundation  
CS Fund/Warsh-Mott Legacy  
Edna Wardlaw Charitable Trust  
Firedoll Foundation  
Franciscan Sisters of Mary  
G.A.G. Charitable Corporation  
Lisa and Douglas Goldman Fund  
Lawrence Family Foundation  
Libra Foundation  
Little Acorn Fund - M of the Community Foundation of Western North Carolina  
The CJ and Mattie Lowery Fund of the Community Foundation of Western North Carolina  
The Lumpkin Family Foundation  
Marisla Foundation  
Martin and Brown Foundation  
McKnight Foundation  
Metabolic Studio/Annenberg Foundation  
The Miracle Ticket Fund  
Jessie Smith Noyes Foundation  
Organic Valley/CROPP Cooperative  
Oxfam-America  
Panta Rhea Foundation  
Patagonia Environmental Grants Program  
An anonymous donor of RSF Social Finance  
The Samuel & Grace Gorelitz Foundation  
Sandpiper Fund  
Scorpio Rising Fund  
Seidman Family Foundation  
True North Foundation  
UNFI Foundation  
Winky Foundation

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Nutiva  
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Trillium Natural Foods Organic Grocery  
Zoo Med Laboratories

We did our best to get everyone’s name right! If we need to update our records, please contact Corrie at corrie@panna.org or 415.728.0179.