

Pesticide Action Network North America
Organization Budget Apr 1, 2021 – Mar 31, 2022 (FY22)

	<u>PAN</u>	<u>Coalitions*</u>	<u>Consolidated</u>
Income			
Grants	\$1,694,156	\$784,848	\$2,479,004
Contributions from individuals & businesses	390,000	-	390,000
Contracts	75,000	543,306	618,306
Program Fees	20,550	1,000	21,550
Investments	20,000	-	20,000
Other Income	18,816	7,500	26,316
Total Income	<u>\$2,218,522</u>	<u>\$1,336,654</u>	<u>\$3,555,176</u>
Expense			
Personnel costs	\$1,672,439	\$760,870	\$2,433,309
Donated Services	12,000	7,500	19,500
Joint Projects w/partners	83,237	239,013	322,250
Occupancy	129,509	31,669	161,178
Postage/Printing	35,930	6,256	42,186
Consultants	90,870	59,490	150,360
Office Expenses	35,050	12,226	47,276
Travel	47,004	17,500	64,504
Information Technology	63,003	22,503	85,506
Laboratory	8,000	-	8,000
Depreciation	11,037	3,718	14,756
Conf/Meetings	48,485	12,475	60,960
Legal/Professional	13,875	3,625	17,500
Advertising	-	200	200
Lobbyists	16,725	14,999	31,724
Insurance	6,028	1,307	7,335
Total Expenses	<u>\$2,273,192</u>	<u>\$1,193,351</u>	<u>\$3,466,543</u>
Indirect from Fiscally-Sponsored Groups	(143,303)	143,303	0
Change in Net Assets	\$88,633	\$0	\$88,633

*includes Californians for Pesticide Reform and other fiscally sponsored projects